

## **CRITERIA FOR ADJUNCT FACULTY (revised August, 2025)**

- 1. MD or DO degree with active medical license in the state where the class will be taught. An experienced assistant NP or PA-C may also assist hands-on instruction, but MD must be present for the review and Q&A.
- 2. Active Medmal coverage for all services being taught that day.
- 3. Must provide bio and photo to appear on the PracticalCME.com website
- BOTOX/FILLERS PROFICIENCY (Required)
  - a. 3 Years or More experience with Cosmetic Botox
  - b. 3 Years or More experience with Hyaluronic Acid Dermal Fillers and at least 50 patients treated.
  - c. Preference given to physicians who have already taken the PCME training course in Botox/Fillers
  - d. Provide at least 20 units of authentic, US-sourced, BTX and a 1cc syringe of HA filler for each paid, qualified attendee to practice on his/her model patient. You may obtain this free or reduced cost from your Allergan (or other manufacturer) representative. Only MD, DO, NP, PA, or RN may be do hands-on at your site. Dentists and NMD's are allowed in some states where scope of practice is clear.
- 5. COSMETIC PRP and Microneedling PROFICIENCY
  - a. Have an FDA-Approved isolation device and kits for use in your office.
    - i. A vacutainer tube and standard lab centrifuge is NOT FDAapproved
    - ii. Spin patient blood for one patient for every 2 attendees.
  - b. Perform microneedling though plasma (PRP Facial) using an FDA-cleared Pen, or microneedling through compatible treatment serum in patients whose blood was not spun.
  - c. Be skilled in mixing PRP with fresh HA-filler placement (PRP Facelift)
  - d. PRP must be activated prior to injection. PRF (spun coagulated blood is not FDA-cleared and unacceptable).
- 6. Courses are taught in your private office on Saturdays. The office must have...

- a. AV capability to show slides (simply a color .pdf file cast to a TV) to a group of 3-5 people. This can be a break room or a private waiting room that is not otherwise in use.
  - i. All attendees will come **prequalified** having completed a CME-accredited online training in the service prior to hands-on attendance. You do not need to give a lecture, but simply a guided highlights of the material and Q&A at the live date.
- b. Exam rooms large enough so that the instructor, patient, and all attendees can watch each treatment.

## 7. MODEL PATIENTS

- a. We encourage our attendees to bring their own model patients (typically friends, staff, relatives). This allows the attendee to follow the progress of their patient over time.
- b. You may provide model patients for any attendee who does not have a patient. You are not required to do so. You may charge the model patient a small fee. You must establish a doctor-patient relationship with any model patient you provide and offer follow-up as needed.

## 8. COMPENSATION

- a. Compensation is an industry leading percentage of gross revenue usually 50-60% depending on class taught.
  - i. Should an attendee wish to perform additional hands-on practice, you can charge them directly for the extra product not included in the course itself.
  - ii. A full class of 4-5 will exceed \$10k compensation for the day. Payments to instructors are made same day electronically upon course completion.
- b. PracticalCME handles: registration, credit card fees, CME accreditation, online prerequisite course administration and support. You simply communicate with your attendees in advance of the live date and perform the review and hands-on at your office.

If you wish to be considered, please submit an email to <a href="MD@PRACTICALCME.COM">MD@PRACTICALCME.COM</a> with your CV, and experience level with Botox, Dermal Fillers, Microneedling, and Cosmetic PRP plus Micro pen and PRP kits used.